Moved, that the NSPE House of Delegates approves and directs the implementation of a new membership business model to be effective July 1, 2018, subject to the final decision on model implementation no later than January 31, 2018.; and further moved that a new NSPE membership business model shall be implemented based on the following key elements:

Section 1. Two options for State Society affiliation with the National Organization:

1.A. Integrated Affiliation, based upon:

1.A.1. A unified membership that includes membership in both the National Organization and one State Society for professional members, offered at a society-wide, single dues price point;

1.A.2. The discontinuance of new state-only membership effective June 30, 2018;

1.A.2.a. Grandfathering of existing state-only memberships current to the State Society as of June 30, 2018, billed and administered by the State Society for as long as the State Society chooses to support this membership category and grandfathered state-only members maintain continuous state-only membership.

1.A.3. A division of dues between the National Organization and State Society based upon service/capacity tiers;

1.A.3.a. Service/capacity tiers and placement within tiers shall be reviewed and modified in consultation between the National Organization and participating State Societies at the conclusion of the first fiscal year after implementation (June 20, 2019) and every other year thereafter and may be adjusted between regular reviews if and when a material change in State Society circumstances occur.

1.A.4. The establishment and maintenance of a single membership administration and billing system managed by and the responsibility of the National Organization.

1.B. Non-Integrated Affiliation, based upon:

1.B.1. Non-contingent membership, in which a member may choose to join the National Organization and/or the State Society with no requirement to join both.

1.B.2. All State Society membership administration, financial, and operational activities shall be under the control and the responsibility of the State Society, which shall conduct its own marketing, billing, administration, and service operations.

1.B.3. All terms of National membership within the state and National membership administration, financial, and operational activities within such states shall be under the control and the responsibility of the National Organization, which shall conduct its own marketing, billing, administration, and service operations for National memberships within such states.

And further moved that this action by the NSPE House of Delegates affirms:

Section 2. Regardless of affiliation option selected, all State Societies shall be the sole designated and official affiliated state or territorial component of NSPE.

2.A. The National Organization and all State Societies mutually commit to continue to work together closely and collaboratively for the good of the profession and the professional engineer (regardless of the nature of the affiliation between the partners).

2.A.1. This mutual cooperation shall include joint membership promotion campaigns to encourage new and single-level members to hold membership at both the national
Membership Business Model Motion

and state levels, if and where a Non-Integrated State Society is open to participating in such joint campaigns.

And further moved that the new NSPE business model shall include:

Section 3. The initial, single dues price point for membership in the National Organization shall be $299; and

3.A. The initial division of dues revenue between the National Organization and Integrated State Societies shall be:

<table>
<thead>
<tr>
<th>State Society Tier</th>
<th>State Society Dues</th>
<th>National Organization Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower Capacity/Full Service</td>
<td>$60</td>
<td>$239</td>
</tr>
<tr>
<td>Moderate Capacity/Premium Service</td>
<td>$110</td>
<td>$189</td>
</tr>
<tr>
<td>Moderate-High Capacity/Standard Service</td>
<td>$160</td>
<td>$139</td>
</tr>
<tr>
<td>High Capacity/Basic Service</td>
<td>$210</td>
<td>$89</td>
</tr>
</tbody>
</table>

3.B. Where dues are discounted (e.g.; graduated dues for engineering graduates), the division of dues between the National Organization and the State Society shall be proportional according to the divisions set forth in Subdivision 3(3.A).

3.C. These dues shall remain in place for FY2019 and FY2020 and will be reviewed every other year thereafter.

And further moved that:

Section 4. In order to implement this action:

4.A. No later than January 1, 2018, all State Societies shall provide the National Organization with a written statement of intent that indicates whether the state or territorial society plans to affiliate with the National Organization via (a) the Integrated Affiliation option, or (b) the Non-Integrated Affiliation option, as well as such other information as may be necessary for NSPE to conduct a business analysis and financial assessment;

4.B. The NSPE Board of Directors shall, based upon the State Society affiliation elections, assess the financial and operational feasibility of the model for the National Organization and State Societies (collectively) and take final action to proceed with implementation of this membership business model no later than January 31, 2018;

4.C. Assuming a positive decision, the National Organization and State Societies will recruit new members and renew existing members under the respective terms of their form of affiliation, beginning July 1, 2018.

And finally moved that the implementation of this action requires that upon the final action taken by the NSPE Board of Directors (per 4B) no later than January 31, 2018:

Section 5. The National Organization shall prepare and the House of Delegates shall (through electronic meetings and/or, if deemed necessary, Special Meetings) complete necessary revisions to relevant NSPE Bylaws and Operating Procedures, prior to the effective date of these changes (July 1, 2018).